



Export Trade/Marketing Intermediaries

This information was supplied by the listed organizations or persons in response to a mailed questionnaire. Not all Wisconsin organizations in the category may be listed. Inclusion does not constitute a recommendation or certification of qualifications by the Wisconsin Department of Development. It is the responsibility of the user to take standard business precautions and make their own evaluations of the qualifications any organization or person listed and the benefit of using such services.

<p>Accelerated Genetics E10890 Penny Lane Baraboo, WI 53913</p> <p>contact: Bob Holterman, VP Sales and Marketing phone: (800) 451-9275 FAX: (608) 356-4387 e-mail: info@accelgen.com website: www.accelgen.com</p>	<p>Export Trading Company.</p> <p>200 employees in Wisconsin.</p> <p>Maintains contractual mutual assistance agreement in 87 countries.</p> <p>Industry or product specialty: livestock genetics for dairy and beef producers</p> <p>Country or region specialty: Latin America.</p>
<p>Access International Markets, Ltd. 207 East Buffalo Street, #506 Milwaukee, WI 53202</p> <p>contact: John M. Schank, President phone: (414) 277-0778 e-mail: johnmschank@gmail.com</p>	<p>International Business Consultant.</p> <p>Maintains sales and distribution networks, contractual mutual assistance agreements and informal contacts in other countries.</p> <p>Industry or product specialty: engineered commercial/industrial products or OEM components.</p>
<p>Advisors International P.O. Box 51001 New Berlin, WI 53151</p> <p>contact: Eric Aparnieks phone: (262) 827-8328 FAX: (262) 827-8314 e-mail: ericai@execpc.com website: www.advisorsinter.com</p>	<p>International business, sales and marketing consultant</p> <p>Year established: 1996 5 employees in Wisconsin</p> <p>Country or region of specialty: Europe and Asia Middle east</p> <p>Industry or product specialty: Aerospace, automotive and other high tech applications</p>
<p>AIESEC Madison 975 University Avenue Madison WI 53706</p> <p>contact: Sara Sadek, President e-mail: sadek@wisc.edu website: www.aiesecus.org</p>	<p>International Staffing Exchange, Non-profit Student Organization.</p> <p>Year established: 1948. 80 members in Madison</p> <p>Works with companies and individuals around the world to promote international exchange. Works with companies locally to solve problems in international trade, language skills, and other arenas.</p> <p>Country or region specialty: 91 countries</p>



<p>Borco Engineering 5654 Pennwall Street Madison, WI 53711</p> <p>contact: Lee Haspl, President phone: (608) 271-1887 FAX: (608) 276-8575</p>	<p>Export Management Company (EMC). Accepts title to goods.</p> <p>Year established: 1970. 3 employees in Wisconsin.</p> <p>Maintains contractual mutual assistance agreements in other countries.</p> <p>Industry or product specialty: food processing machinery and mining equipment</p>
<p>Del Enterprises Group 816 Walnut Street Verona, WI 53593</p> <p>contact: Donald E. Lipske, President phone: (608) 845-6322 (800) 611-8045 FAX: (608) 845-3530 website: www.delenterprise.com www.wispecialties.com e-mail: delips@dts.net</p>	<p>Export Trading Company (ETC). Accepts title to goods.</p> <p>Year established: 1983. 4 employees in Wisconsin.</p> <p>Industry or product specialty: dental products made in the USA</p>
<p>Derse Exhibits 1234 North 62nd Street Milwaukee, WI 53213</p> <p>contact: Bill Haney, President phone: (414) 257-2000 FAX: (414) 257-3798 website: www.derse.com</p>	<p>International Business Consultant.</p> <p>Year established: 1945. 130 employees in Wisconsin.</p> <p>Maintains contractual mutual assistance agreements in Europe.</p> <p>Industry or product specialty: trade show exhibits.</p> <p>Country or region specialty: Europe.</p>
<p>Eurolink Ltd. P. O. Box 92551 Milwaukee, WI 53202</p> <p>contact: Marsha Moore, President phone: (414) 347-1520 FAX: (414) 271-6792 e-mail: Compuserve 76416,3010</p>	<p>Export Management Company (EMC) and International Business Consultant. Accepts title to goods.</p> <p>Year established: 1987.</p> <p>Maintains contractual mutual assistance arrangements in Argentina, Chile, Germany, Hong Kong, Korea, Mexico, Singapore, Spain, Taiwan, and the United Kingdom.</p> <p>Industry or product specialty: consumer goods.</p> <p>Country or region specialty: Latin America and the Caribbean.</p>



<p>FGT International Inc. 3340 San Marcos Drive Brookfield, WI 53005</p> <p>contact: Jack Fukuyama, President phone: (262)781-4041 FAX: (262)781-4245 website: http://fgtinternational.com/</p>	<p>Export Trading Company (ETC). Accepts title to goods.</p> <p>4 employees in Wisconsin.</p> <p>Branch office staffed by employees in Japan.</p> <p>Industry or product specialty: medical equipment and healthcare products.</p> <p>Country or region specialty: Japan and the Far East.</p>
<p>Global Back Office, LLC 5639 S. 106th Street Hales Corners, WI 53130</p> <p>contact: Mary Lynn Murtaugh phone: (414) 427-0971 cellular (414) 861-7073 FAX: (414) 427-6190 e-mail: globalbackoffice@wi.rr.com</p>	<p>International Business Consultant 1 Employee Year Established 2004</p> <p>Industry of product specialty: International Risk, Process & Cost Management. Provide Operational Project Management, Training and Management Support.</p> <p>Country or Region Specialty: NA</p>
<p>Hauke Consulting 3055 N Newhall Street Milwaukee, WI 53211</p> <p>contact: Stefan Hauke phone: (414) 431-8652 FAX: (414) 431-8675 e-mail: hauke@haukeconsulting.com website: http://www.hauke-consulting.com</p>	<p>International business, marketing strategy and market entry consultant</p> <p>Year established: 2004</p> <p>Employees: 4 employees in Wisconsin</p> <p>Industry or product specialty: Consumer Products</p> <p>Country or region of specialty: Europe</p>
<p>Lima Lerch Consulting, LLC 815 Auburn Drive Brookfield, WI 53045</p> <p>contact: Renata B.Lerch, Head International Marketing and Strategic Alliances phone: (414) 243-0192 e-mail: renatalerch@limalerchconsulting.com</p>	<p>International Business Consultant.</p> <p>Year established: 2006.</p> <p>Industry or product specialty: International Marketing and Sales. Strategic Alliances, Global Project Management, International representation</p> <p>Country or region specialty: Latin American, Europe and North America.</p>



<p>Mexico International Trade 5442 Lacy Road Fitchburg, WI 53711</p> <p>contact: Vincente Valle, Trade Consultant phone: (608) 233-9235 FAX: (608) 233-8241</p>	<p>Export Trading Company (ETC) and International Business Consultant. Accepts title to goods.</p> <p>Year established: 1984.</p> <p>Maintains branch office staffed by employees in Mexico and an informal network of contacts in Mexico.</p> <p>Industry or product specialty: all goods between Mexico and United States Country or region specialty: Mexico.</p>
<p>Nexus International, Ltd./Alliance 207 East Buffalo Street, #506 Milwaukee, WI 53202</p> <p>contact: R. Lavers, Director phone: (414) 277-0778 FAX: (414) 224-9715</p>	<p>Export Trading Company (ETC) and International Business Consultant. Accepts title to goods.</p> <p>Year established: 1987. 3 employees in Wisconsin.</p> <p>Maintains contractual mutual assistance agreements in Australia, Japan, Korea, Spain, Thailand, and other countries.</p> <p>Country or region specialty: ASEAN, Australia, Europe, Korea, and Mexico.</p>
<p>Plitt International LLC 235 West Water Street Brillion, WI 54110</p> <p>contact: Jeffrey Plitt, CEO e-mail: jplitt@plittinternational.com phone: (920) 205-4658 FAX: (920) 756-3896 website: http://www.plittinternational.com</p>	<p>International business consultant and export trading company</p> <p>Year established: 2002</p> <p>Serves as a consultant for companies exporting goods ranging from consumer products to industrial machinery</p> <p>Country or region specialty: China</p>
<p>Ricco Consulting, LLC 8718 Kaehhlers Mill Road Cedarburg, WI 53012</p> <p>contact: Michael Ricco e-mail: riccoconsulting@wi.rr.com phone: (262) 376-1249 website: http://riccoconsulting.com</p>	<p>International business and marketing consultant</p> <p>Year established: 2006</p> <p>Offers strategic planning, business development, and marketing strategy to Wisconsin firms in all industries</p>



<p>Runzheimer International Runzheimer Park Rochester, WI 53167</p> <p>phone: (800) 558-1702 FAX: (414) 767-2254 website: http://www.runzheimer.com/</p>	<p>International business consultant.</p> <p>Year established: 1933. 156 employees in Wisconsin.</p> <p>Industry or product specialty: Employee relocation, business travel, vehicle reimbursement programs.</p>
<p>Virchow, Krause & Company 115 South 84th Street, Suite 400 Milwaukee, WI 53214</p> <p>contact: Gary Les, MBA/JD, Senior Manager phone: (414) 777-5503 FAX: (414) 777-5555 website: www.virchowkrause.com</p>	<p>Year established: 1931. 1,100 Midwest professionals including audit, tax, and consulting.</p> <p>International affiliations in most countries.</p> <p>Industry or product specialty: International marketing & business development, global strategic joint ventures/alliances/distributors, worldwide project management, and international tax & compliance.</p>
<p>Wisconsin Holstein Service Inc. 595 East Calumet Chilton, WI 53014</p> <p>contact: Don Steege, President phone: (920) 849-4411</p>	<p>Export Trading Company (ETC). Accepts title to goods.</p> <p>Year established: 1962. 7 employees in Wisconsin.</p> <p>Industry or product specialty: dairy herd replacements.</p>
<p>Wolf Corporation 12217 County Road K Franksville, WI 53216</p> <p>contact: Harry Olson, President phone: (414) 385-3200 FAX: (262) 835-9110 e-mail: wolffcorp@hughes.net</p>	<p>International business consultant</p> <p>Year established: 1988</p> <p>2 Employees in Wisconsin</p> <p>Product specialty: Manufacturing</p>
<p>YokoWill Consulting, LLC 3 South Pinckney Street, Suite 705 Madison, WI 53706</p> <p>contact: Yoko Shiratori, President phone: (608) 255-6888 FAX: (608) 255-3529 e-mail: yshiratori@yokowill.com website: www.yokowill.com</p>	<p>Established in 2006.</p> <p>Industry or product specialty: Japanese Business & Cultural Consulting Services</p> <p>Country or region specialty: Japan</p>

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