



Export Trade/Marketing Intermediaries

This information was supplied by the listed organizations or persons in response to a mailed questionnaire. Not all Wisconsin organizations in the category may be listed. Inclusion does not constitute a recommendation or certification of qualifications by the Wisconsin Department of Development. It is the responsibility of the user to take standard business precautions and make their own evaluations of the qualifications any organization or person listed and the benefit of using such services.

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| <p>Accelerated Genetics E10890 Penny Lane Baraboo, WI 53913</p> <p>contact: Gary Fassett, Vice President Sales and Marketing phone: (800) 451-9275 FAX: (608) 356-4387 E-mail: info@accelgen.com website: http://www.accelgen.com</p> | <p>Export Trading Company.</p> <p>200 employees in Wisconsin.</p> <p>Maintains contractual mutual assistance agreement in 87 countries.</p> <p>Industry or product specialty: livestock genetics for dairy and beef producers</p> <p>Country or region specialty: Latin America.</p> |
| <p>Access International Markets, Ltd. 207 East Buffalo Street, #506 Milwaukee, WI 53202</p> <p>contact: John M. Schank, President phone: (414) 277-0778 E-mail: johnmschank@gmail.com</p> | <p>International Business Consultant.</p> <p>Maintains sales and distribution networks, contractual mutual assistance agreements and informal contacts in other countries.</p> <p>Industry or product specialty: engineered commercial/industrial products or OEM components.</p> |
| <p>Addison-Clifton, LLC 13555 Bishops Court, Suite 245 Brookfield, WI 53005</p> <p>contact: Ulice Payne or Bill Braier phone: (262) 784-0095 FAX: (262) 784-0098 E-mail: ulicep@addison-clifton.com or williamb@addison-clifton.com website: http://www.addison-clifton.com</p> | <p>Import and Export Trade Compliance</p> <p>Year established: 2004 6 employees in Wisconsin</p> <p>Country or region of specialty: United States and China</p> <p>Industry or product specialty: aerospace, military, heavy industrial, agriculture, retail clothing, electronics, consumer sporting goods, commercial building products and transportation industries</p> |
| <p>Advisors International P.O. Box 51001 New Berlin, WI 53151</p> <p>contact: Eric Aparnieks phone: (262) 827-8328 FAX: (262) 827-8314 E-mail: ericai@execpc.com website: http://www.advisorsinter.com</p> | <p>International business, sales and marketing consultant</p> <p>Year established: 1996 5 employees in Wisconsin</p> <p>Country or region of specialty: Europe and Asia Middle east</p> <p>Industry or product specialty: Aerospace, automotive and other high tech applications</p> |



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| <p>AIIESEC Madison 333 East Campus Mall Madison WI 53715 contact: Christopher Yue (President) E-mail: aiesecmadisonpresident@gmail.com website: http://www.aiesecus-madison.org</p> | <p>International Work Abroad Program, Non-profit student-run Organization</p> <p>Year established: 1948. 60 members in Madison</p> <p>Works with companies and individuals around the world to promote international exchange. Works with companies locally to solve problems in international trade, language skills, and other arenas.</p> <p>Country or region specialty: 107 countries</p> |
| <p>Asian Business Consultants LLC 13545 Watertown Plank Road Elm Grove, WI 53122 contact: Joseph Jurken, Senior Partner E-mail: jjurken@asianbusinessconsultantsllc.com website: http://www.asianbusinessconsultantsllc.com/</p> | <p>International Business Consultants</p> <p>Year established: 2001</p> <p>Assists U.S. clients establish direct factory-to-factory supply chains and monitors U.S. clients' interests throughout East Asia.</p> <p>Industry or Products Specialty: industrial goods and consumer products</p> <p>Country or region specialty: China</p> |
| <p>Borco Engineering 5654 Pennwall Street Madison, WI 53711</p> <p>contact: Linda Markwardt, Vice President phone: (608) 271-1887 FAX: (608) 276-8575 E-mail: export@tds.net</p> | <p>Export Management Company (EMC) Accepts title to goods. Acts as export department for various USA manufacturers.</p> <p>Year established: 1970. 3 employees in Wisconsin.</p> <p>Maintains contractual mutual assistance agreements in other countries.</p> <p>Industry or product specialty: food processing machinery, biomass processing machinery, equipment for utilities and mining</p> |
| <p>Del Enterprises Group 816 Walnut Street Verona, WI 53593</p> <p>contact: Donald E. Lipske, President phone: (608) 845-6322 (800) 611-8045 FAX: (608) 845-3530 E-mail: delips@dts.net website: http://www.delenterprise.com http://www.wispecialties.com</p> | <p>Export Trading Company (ETC). Accepts title to goods.</p> <p>Year established: 1983. 4 employees in Wisconsin.</p> <p>Industry or product specialty: dental products made in the USA</p> |



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| <p>Derse Exhibits 1234 North 62nd Street Milwaukee, WI 53213</p> <p>contact: Bill Haney, President phone: (414) 257-2000 FAX: (414) 257-3798 website: http://www.derse.com</p> | <p>International Business Consultant.</p> <p>Year established: 1945. 130 employees in Wisconsin.</p> <p>Maintains contractual mutual assistance agreements in Europe.</p> <p>Industry or product specialty: trade show exhibits.</p> <p>Country or region specialty: Europe.</p> |
| <p>E. M. Wasylik Associates LLP P.O. Box 333 Waunakee, WI 5359</p> <p>contact: Ken Wasylik, Partner phone: (608) 850-5643 FAX: (928) 832-7318 E-mail: ken.wasylik@emwasylik.com</p> | <p>International Business Consultant.</p> <p>Year established: 1998 3 employees in Wisconsin and 3 in Illinois</p> <p>Country or region specialty: Europe, Central and South America, China, Japan and the Middle East.</p> |
| <p>Eurolink Ltd. P. O. Box 92551 Milwaukee, WI 53202</p> <p>contact: Marsha Moore, President phone: (414) 347-1520 FAX: (414) 271-6792</p> | <p>Export Management Company (EMC) and International Business Consultant. Accepts title to goods.</p> <p>Year established: 1987.</p> <p>Maintains contractual mutual assistance arrangements in Argentina, Chile, Germany, Hong Kong, Korea, Mexico, Singapore, Spain, Taiwan, and the United Kingdom.</p> <p>Industry or product specialty: consumer goods.</p> <p>Country or region specialty: Latin America and the Caribbean.</p> |
| <p>FGT International Inc. 3340 San Marcos Drive Brookfield, WI 53005</p> <p>contact: Jack Fukuyama, President phone: (262) 781-4041 FAX: (262) 781-4245 website: http://fgt-medical.com/</p> | <p>Export Trading Company (ETC). Accepts title to goods.</p> <p>4 employees in Wisconsin.</p> <p>Branch office staffed by employees in Japan.</p> <p>Industry or product specialty: medical equipment and healthcare products.</p> <p>Country or region specialty: Japan and the Far East.</p> |



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| <p>Global Back Office, LLC 7112 W Tamarack Court Mequon, WI 53092</p> <p>contact: Mary Lynn Murtaugh phone: (262) 242-3140 cellular (414) 861-7073 E-mail: globalbackoffice@wi.rr.com</p> | <p>International Business Consultant</p> <p>Year Established 2004</p> <p>1 Employee in Wisconsin</p> <p>Industry of product specialty: Global Supply Chain Risk, Process & Cost Management. Provide Operational Project Management, Training and Management Support</p> <p>Country or Region Specialty: NA</p> |
| <p>GlobalQue, LLC 3148 Muir Field Rd #301 Madison, WI 53719</p> <p>contact: Thomas Barto, CEO/Managing Member phone: (608) 509-2736 E-mail: tombarto@globalque.com website: http://www.globalque.com</p> | <p>International Business Consultant</p> <p>Year Established: 2007</p> <p>Description: Developing and maintaining business relationships between the USA and China. Contract negotiation, project development consultation, travel, and continuous representation with our partners in China and the USA.</p> <p>Industry or product specialty: Commercial, Industrial, and Consumer Goods and Services</p> <p>Country or Region Specialty: USA and China</p> |
| <p>Hauke Consulting 3055 N Newhall Street Milwaukee, WI 53211</p> <p>contact: Stefan Hauke phone: (414) 431-8652 FAX: (414) 431-8675 E-mail: hauke@haukeconsulting.com website: http://www.hauke-consulting.com</p> | <p>International business, marketing strategy and market entry consultant</p> <p>Year established: 2004</p> <p>4 employees in Wisconsin</p> <p>Industry or product specialty: Consumer Products</p> <p>Country or region of specialty: Europe</p> |
| <p>Letrah International Corporation W7603 Koshkonong Mounds Rd Fort Atkinson, WI 53538</p> <p>contact: Doug Hartel, President phone: (920) 563-6597 FAX: (920) 563-7515 E-mail: letrah@charter.net Website: http://www.letrah.com</p> | <p>International Marketing & Sales - Project Management</p> <p>Year established: 1986</p> <p>Number of employees in Wisconsin: 2</p> <p>Country or region of specialty: China, Russia, India, Pakistan, Kazakhstan</p> <p>Industry or product specialty: dairy, pharmaceutical - project management, clean-in-place and automation</p> |



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| <p>Lima Lerch Consulting, LLC 815 Auburn Drive Brookfield, WI 53045</p> <p>contact: Renata B.Lerch, Head International Marketing and Strategic Alliances phone: (414) 243-0192 E-mail: renatalerch@limalerchconsulting.com</p> | <p>International Business Consultant.</p> <p>Year established: 2006.</p> <p>Industry or product specialty: International Marketing and Sales. Strategic Alliances, Global Project Management, International representation</p> <p>Country or region specialty: Latin American, Europe and North America.</p> |
| <p>LR International, Inc. 389 E. Ellendale Road Edgerton, WI 53534</p> <p>contact: Ric Frantz, C.E.O. or Paul Jarzombek C.O.O. phone: (630) 350-7100 FAX: 630) 350-7101 website: http://www.LRInternational.com</p> | <p>Global Logistics, Basics of Exporting & Importing</p> <p>Established: 1988</p> <p>Employees in Wisconsin: 13</p> <p>Country or region of specialty: Specializing in Central Asia, Europe, Middle East & Asia Global Coverage with Representative Offices in 71 Countries</p> <p>Industry or product specialty: Packaged & Oversized including Dangerous Goods</p> |
| <p>Market Probe, Inc. 2655 N. Mayfair Road Milwaukee, WI 53226</p> <p>contact: Bonnie Lockwood phone: (414) 778-6000 x. 140 FAX: (414) 778-3730 e-mail: b.lockwood@marketprobe.com website: http://www.marketprobe.com</p> | <p>Market Research and Consulting</p> <p>Year established: 1976</p> <p>Number of employees in Wisconsin: 60</p> <p>Country or region of specialty: Global</p> <p>Industry or product specialty: Expertise in customer advocacy, satisfaction and loyalty, employee equity and brand health research</p> |
| <p>Medica International Ltd. 212 East Pier Street Port Washington, WI 53074</p> <p>contact: Ben Lanza phone: (262) 268-3174 FAX: (262) 268.3176 E-mail: info@milexport.com website: http://www.milexport.com</p> | <p>International Business Consultant.</p> <p>Year established: 1954.</p> <p>Industry or product specialty: pharmaceuticals and medical products.</p> |



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| <p>Nexus International, Ltd./Alliance 207 East Buffalo Street, #506 Milwaukee, WI 53202</p> <p>contact: R. Lavers, Director phone: (414) 277-0778 FAX: (414) 224-9715</p> | <p>Export Trading Company (ETC) and International Business Consultant. Accepts title to goods.</p> <p>Year established: 1987. 3 employees in Wisconsin.</p> <p>Maintains contractual mutual assistance agreements in Australia, Japan, Korea, Spain, Thailand, and other countries.</p> <p>Country or region specialty: ASEAN, Australia, Europe, Korea, and Mexico.</p> |
| <p>Plitt International LLC 235 West Water Street Brillion, WI 54110</p> <p>contact: Jeffrey Plitt, CEO E-mail: jplitt@plittinternational.com phone: (920) 205-4658 FAX: (920) 756-3896 website: http://www.plittinternational.com</p> | <p>International business consultant and export trading company</p> <p>Year established: 2002</p> <p>Serves as a consultant for companies exporting goods ranging from consumer products to industrial machinery</p> <p>Country or region specialty: China</p> |
| <p>Ricco Consulting, LLC 8718 Kaehhlers Mill Road Cedarburg, WI 53012</p> <p>contact: Dr. Michael Ricco phone: (262) 376-1249 E-mail: riccoconsulting@gmail.com</p> | <p>International business and marketing consultant</p> <p>Year established: 2006</p> <p>Offers strategic planning, business development, and marketing strategy to Wisconsin firms in all industries</p> |
| <p>Runzheimer International 1 Runzheimer Parkway Waterford, WI 53185</p> <p>Contact: Kraig Rodenbeck CMC, NPDP Vice President, Government Services</p> <p>phone: 262-971-2312 FAX: 262-971-2373 E-mail: krr@runzheimer.com website: http://www.runzheimer.com/</p> | <p>International business consultant.</p> <p>Year established: 1933.</p> <p>156 employees in Wisconsin.</p> <p>Emphasis on the travel and tourism industry.</p> <p>Industry or product specialty: Employee relocation, business travel, vehicle reimbursement programs</p> |
| <p>RWE Consulting, LLC 1322 Erick Street Fort Atkinson, WI 53538</p> <p>contact: Bob Evensen phone: (920) 563-3765 E-mail: rwevensen@charter.net website: http://www.rweconsultingllc.com</p> | <p>Export, Global Supply Chain, Joint venture and Direct Investment support.</p> <p>Year established: 2010.</p> <p>Industry or product specialty: Business planning, export development, implementation and integration services for the global supply chain.</p> |



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| <p>Smith & Gesteland, LLP 8383 Greenway Blvd, Ste 400 Middleton, WI 53562</p> <p>Contact: Ryan Knaack, Manager Phone: (608)836-7500 FAX: (608)836-7505 E-mail: ryan.knaack@sgcpa.com website: http://www.sgcpa.com</p> | <p>Year established: 1948</p> <p>Tax planning for structuring foreign operations and foreign acquisitions, tax incentives for exporters including IC-DISC, U.S. accounting for foreign operations, operational consulting, assistance with expatriate/inpatriate employee tax issues</p> <p>Number of employees in Wisconsin: 80, several working with international client issues</p> <p>Country or region of specialty: no region of specialty, international resources available in most countries</p> <p>Industry or product specialty: manufacturers, distributors, retailers, service companies, high tech companies, and construction companies</p> |
| <p>StrateVantage Communications, LLC 103 Griffith Court Waukesha, WI 53188, USA</p> <p>Contact: Tracy Shilobrit, President Phone: (262) 825-2613 FAX: (262) 408-2752 E-mail: tshilobrit@stratevantage.com website: http://www.stratevantage.com</p> | <p>Global communications, public relations, employee engagement, thought leadership and CSR programs.</p> <p>Year established: 2008</p> <p>Number of employees in Wisconsin: 1</p> <p>Country or region of specialty: more than 80 countries worldwide</p> <p>Industry or product specialty: work with both manufacturers and service providers.</p> |
| <p>Virchow, Krause & Company 115 South 84th Street, Suite 400 Milwaukee, WI 53214</p> <p>contact: Gary Les, MBA/JD, Senior Manager phone: (414) 777-5503 FAX: (414) 777-5555 website: www.virchowkrause.com</p> | <p>Year established: 1931.</p> <p>1,100 Midwest professionals including audit, tax, and consulting</p> <p>International affiliations in most countries</p> <p>Industry or product specialty: International marketing & business development, global strategic joint ventures/alliances/distributors, worldwide project management, and international tax & compliance.</p> |
| <p>Wisconsin Holstein Service Inc. 595 East Calumet Chilton, WI 53014</p> <p>contact: Don Steege, President phone: (920) 849-4411</p> | <p>Export Trading Company (ETC). Accepts title to goods.</p> <p>Year established: 1962. 7 employees in Wisconsin.</p> <p>Industry or product specialty: dairy herd replacements.</p> |



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| <p>WMEP -Wisconsin Manufacturing Extension Partnership 2601 Crossroads Drive Madison, WI 53718</p> <p>contact: Roxanne Baumann, Director Partnerships & Alliances phone: (262) 696-3540 FAX: (262) 523-0422 E-mail: Baumann@wmep.org website: http://www.wmep.org</p> | <p>Year established: 1997 Target small-to-medium sized Wisconsin manufacturers [and help them implement improvements to make them more competitive and profitable]</p> <p>40 Employees in Wisconsin</p> <p>Country or region of specialty: global</p> <p>Product specialty: small to medium sized manufacturers (<500 employees); deliver projects in customer-focused innovation, advanced talent management, systemic continuous improvement, extended enterprise management, sustainable product and process development, and global engagement (ExporTech and more)</p> |
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| <p>Wolf Corporation 12217 County Road K Franksville, WI 53216</p> <p>contact: Harry Olson, President phone: (414) 385-3200 FAX: (262) 835-9110 E-mail: wolffcorp@hughes.net</p> | <p>International business consultant</p> <p>Year established: 1988</p> <p>2 Employees in Wisconsin</p> <p>Product specialty: Manufacturing</p> |
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| <p>Worldlink Ltd 828 N. Broadway, Suite 100 Milwaukee, WI 53202</p> <p>Contact: John Moore/ President Phone: (414) 225-0700 FAX: (414)347-1520 e-mail: jmoore@worldlinkconsulting.com</p> | <p>International Sales/ Marketing</p> <p>Year established: 1988</p> <p>Number of employees in Wisconsin: 4</p> <p>Country or region of specialty: all regions</p> <p>Industry or product specialty: Recreational, construction, agricultural and industrial equipment and parts</p> |
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